

## **Information About Brokerage Services**

Texas law requires all real estate licensees to give the following information about brokerage services to prospective buyers, tenants, sellers and landlords.

#### **TYPES OF REAL ESTATE LICENSE HOLDERS:**

- # A BROKER is responsible for all brokerage activities, including acts performed by sales agents sponsored by the broker.
- # A SALES AGENT must be sponsored by a broker and works with clients on behalf of the broker.

#### A BROKER'S MINIMUM DUTIES REQUIRED BY LAW (A client is the person or party that the broker represents):

- # Put the interests of the client above all others, including the broker's own interests;
- Inform the client of any material information about the property or transaction received by the broker;
- # Answer the client's questions and present any offer to or counter-offer from the client; and
- <sup>#</sup> Treat all parties to a real estate transaction honestly and fairly.

#### A LICENSE HOLDER CAN REPRESENT A PARTY IN A REAL ESTATE TRANSACTION:

AS AGENT FOR OWNER (SELLER/LANDLORD): The broker becomes the property owner's agent through an agreement with the owner, usually in a written listing to sell or property management agreement. An owner's agent must perform the broker's minimum duties above and must inform the owner of any material information about the property or transaction known by the agent, including information disclosed to the agent or subagent by the buyer or buyer's agent.

AS AGENT FOR BUYER/TENANT: The broker becomes the buyer/tenant's agent by agreeing to represent the buyer, usually through a written representation agreement. A buyer's agent must perform the broker's minimum duties above and must inform the buyer of any material information about the property or transaction known by the agent, including information disclosed to the agent by the seller or seller's agent.

AS AGENT FOR BOTH - INTERMEDIARY: To act as an intermediary between the parties the broker must first obtain the written agreement of each party to the transaction. The written agreement must state who will pay the broker and, in conspicuous bold or underlined print, set forth the broker's obligations as an intermediary. A broker who acts as an intermediary:

- # Must treat all parties to the transaction impartially and fairly;
- <sup>#</sup> May, with the parties' written consent, appoint a different license holder associated with the broker to each party (owner and buyer) to communicate with, provide opinions and advice to, and carry out the instructions of each party to the transaction.
  - Must not, unless specifically authorized in writing to do so by the party, disclose:
    - that the owner will accept a price less than the written asking price;
    - o that the buyer/tenant will pay a price greater than the price submitted in a written offer; and
    - any confidential information or any other information that a party specifically instructs the broker in writing not to disclose, unless required to do so by law.

AS SUBAGENT: A license holder acts as a subagent when aiding a buyer in a transaction without an agreement to represent the buyer. A subagent can assist the buyer but does not represent the buyer and must place the interests of the owner first.

#### TO AVOID DISPUTES, ALL AGREEMENTS BETWEEN YOU AND A BROKER SHOULD BE IN WRITING AND CLEARLY ESTABLISH:

- # The broker's duties and responsibilities to you, and your obligations under the representation agreement.
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Galm Real Estate, LLC	9000405	info@galmrealestate.net	(830)931-0900
Licensed Broker /Broker Firm Name or	License No.	Email	Phone
Primary Assumed Business Name			
Harold F. Galm, Jr.	284094	haroldgalm@galmrealestate.net	(830)931-0900
Designated Broker of Firm	License No.	Email	Phone
Harold F. Galm, Jr.	284094	haroldgalm@galmrealestate.net	(830)931-0900
Licensed Supervisor of Sales Agent/	License No.	Email	Phone
Associate			
N/A	N/A	N/A	
Sales Agent/Associate's Name	License No.	Email	Phone
Buyer	Tenant/Seller/Landlord In	itials Date	

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TXR-2501					IABS 1-0 Date
Galm Real Estate, LLC, P. O. Box 319 Helotes	TX 78023	Phone:	2106883874	Fax:	Presto 4.7 acre
Harold Galm	Produced with Lone Wolf	Transactions (zlpForm Edition) 231 Shearson Cr. Cambridge, (	Ontario, Canada N1T 1J	5 www.lwoif.com	



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Sales Agent/Associate's Name	License No.	Email	Phone
Buyer	/Tenant/Seller/Landlord Init	ials Date	

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Associate			
Thomas C. Wooten	291913	tadwooten@galmrealestate.net	(830)931-5231
Sales Agent/Associate's Name	License No.	Email	Phone
Buyer/T	enant/Seller/Landiord In	itials Date	

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Licensed Supervisor of Sales Agent/	License No.	Email	Phone
Associate			
Diane Carol Amberson	584376	diane@galmrealestate.net	(210)844-8516
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Harold Galm Designated Broker of Firm Harold Galm Licensed Supervisor of Sales Agent/ Associate	284094 License No. 284094 License No.	haroldgalm@galmrealestate.net Email haroldgalm@galmrealestate.net Email	(830)931-0900 Phone (830)931-0900 Phone
Rebecca A. Galley Sales Agent/Associate's Name Buyer/	471371 License No.	rebecca@galmrealestate.net Email 	(210)427-2946 Phone

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Kari Galm Menchaca	Produced with Lone Wolf Transactions (zipForm Edition) 717 N Harwood	d St, Suite 2200, Dallas, TX 75201	www.lwolf.com	



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TXR-2501				IABS 1-0 Date
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Kari Galm Menchaca	Produced with Lone Wolf Transactions (zipForm Edition) 717 N Harwood St.	Suite 2200, Dallas, TX 75201	www.lwoif.com	





Texas law requires all real estate license holders to give the following information about brokerage services to prospective buyers, tenants, sellers and landlords.

#### TYPES OF REAL ESTATE LICENSE HOLDERS:

- A BROKER is responsible for all brokerage activities, including acts performed by sales agents sponsored by the broker.
- A SALES AGENT must be sponsored by a broker and works with clients on behalf of the broker.

#### A BROKER'S MINIMUM DUTIES REQUIRED BY LAW (A client is the person or party that the broker represents):

- Put the interests of the client above all others, including the broker's own interests;
- Inform the client of any material information about the property or transaction received by the broker;
- Answer the client's questions and present any offer to or counter-offer from the client; and
- Treat all parties to a real estate transaction honestly and fairly.

#### A LICENSE HOLDER CAN REPRESENT A PARTY IN A REAL ESTATE TRANSACTION:

AS AGENT FOR OWNER (SELLER/LANDLORD): The broker becomes the property owner's agent through an agreement with the owner, usually in a written listing to sell or property management agreement. An owner's agent must perform the broker's minimum duties above and must inform the owner of any material information about the property or transaction known by the agent, including information disclosed to the agent or subagent by the buyer or buyer's agent.

AS AGENT FOR BUYER/TENANT: The broker becomes the buyer/tenant's agent by agreeing to represent the buyer, usually through a written representation agreement. A buyer's agent must perform the broker's minimum duties above and must inform the buyer of any material information about the property or transaction known by the agent, including information disclosed to the agent by the seller or seller's agent.

**AS AGENT FOR BOTH - INTERMEDIARY**: To act as an intermediary between the parties the broker must first obtain the written agreement of *each party* to the transaction. The written agreement must state who will pay the broker and, in conspicuous bold or underlined print, set forth the broker's obligations as an intermediary. A broker who acts as an intermediary:

- Must treat all parties to the transaction impartially and fairly;
- May, with the parties' written consent, appoint a different license holder associated with the broker to each party (owner and buyer) to communicate with, provide opinions and advice to, and carry out the instructions of each party to the transaction.
- Must not, unless specifically authorized in writing to do so by the party, disclose:
- o that the owner will accept a price less than the written asking price;
- o that the buyer/tenant will pay a price greater than the price submitted in a written offer; and
- any confidential information or any other information that a party specifically instructs the broker in writing not to disclose, unless required to do so by law.

**AS SUBAGENT:** A license holder acts as a subagent when aiding a buyer in a transaction without an agreement to represent the buyer. A subagent can assist the buyer but does not represent the buyer and must place the interests of the owner first.

#### TO AVOID DISPUTES, ALL AGREEMENTS BETWEEN YOU AND A BROKER SHOULD BE IN WRITING AND CLEARLY ESTABLISH:

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Galm Real Estate, LLC	9000405	info@galmrealestate.net	(830)931-0900
Licensed Broker /Broker Firm Name or Primary Assumed Business Name	License No.	Email	Phone
Harold F Galm Jr	284094	haroldgalm@galmrealestate.net	(830)931-0900
Designated Broker of Firm	License No.	Email	Phone
Harold F Galm Jr	284094	haroldgalm@galmrealestate.net	(830)931-0900
Licensed Supervisor of Sales Agent/ Associate	License No.	Email	Phone
Jo Anna Benavides-Franke	773679	joanna@galmrealestate.net	(361)290-3576
Sales Agent/Associate's Name	License No.	Email	Phone

Buyer/Tenant/Seller/Landlord Initials





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Harold F Galm Jr	284094	haroldgalm@galmrealestate.net	(830)931-0900
Licensed Supervisor of Sales Agent/ Associate	License No.	Email	Phone
Courtney Eisenhauer	808835	courtney@galmrealestate.net	(210)218-6567
Sales Agent/Associate's Name	License No.	Email	Phone

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Licensed Supervisor of Sales Agent/ Associate	License No.	Email	Phone
Curtis Boehme	539698	curtboehme@aol.com	(210)288-0027
Sales Agent/Associate's Name	License No.	Email	Phone

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